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## 6 Emerging VoIP Vendors

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### 1. Allworx

Solution providers looking for an edge in the VoIP space don't have to slavishly follow the crowd to the established players. The 2008 CRN Emerging Vendor list includes six VoIP vendors on the rise, with the entrepreneurial spirit to help solution providers please customers and improve the bottom line.

**Product Line:** Allworx develops phone and network systems for small and medium-sized businesses (up to 150 users per site).

Featured Product (pictured): Allworx communications systems

Channel Recruitment Goal: 250 partners to 500 partners

Ideal Partner: Midmarket Focused Solution Provider [read more]

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